

**Report II: Summary Data from the Physician Practice Information Survey: Otolaryngology**

**Section I: Practice Arrangements**

What Is The Primary Setting in Which You Provide Most of Your Patient Care Services?	Percent of Total Frequency
Physician Office, Solo Practice	31.7%
Physician Office, Single Specialty Group Practice	45.5%
Multi Specialty Group Practice or Clinic	9.0%
Teaching Hospital	9.8%
Non Teaching Hospital	1.9%
Other	2.1%
	=====
	100.0%

Are You an Owner, Employee, or Independent Contractor in Your Main Practice?	Percent of Total Frequency
Full or Part Owner	76.2%
Employee	23.1%
Independent Contractor	0.8%
	=====
	100.0%

Who Is Your Employer (Employees & Independent Contractors Only)?	Percent of Total Frequency
Physician Office, Solo Practice	5.3%
Physician Office, Single Specialty Group Practice	15.5%
Multi Specialty Group Practice or Clinic	23.6%
Teaching Hospital	29.1%
Non Teaching Hospital	8.1%
Medical School or Faculty Practice Plan	18.4%
	=====
	100.0%

**Section II: Practice Size And Function of Non-Physician Personnel**

Including You, How Many Physicians Are in Your Main Practice?*	Percent of Total Frequency
1	37.3%
2 to 4	34.0%
5 to 9	18.4%
10 to 49	6.2%
50 to 99	0.5%
100+	3.6%
	=====
	100.0%

How Many Non-Physician Personnel Are Employed In Your Main Practice?*	Percent of Total Frequency
None	2.5%
1 to 5	35.4%
6 to 10	18.3%
11 to 20	17.2%
21 to 50	22.7%
51+	3.9%
	=====
	100.0%

How Many Administrative Personnel Are Employed In Your Main Practice?*	Percent of Total Frequency
None	3.1%
1 to 5	50.6%
6 to 10	15.7%
11 to 20	19.8%
21 to 50	8.8%
51+	2.0%
	=====
	100.0%

\*Limited to Owners & Non-Institutional Employees/Independent Contractors

How Many Clinical Staff Who Can Bill Independently Are Employed In Your Main Practice?*	Percent of Total Frequency
None	49.3%
1 to 5	40.1%
6 to 10	8.5%
11 to 20	2.0%
	=====
	100.0%

How Many Clinical Staff Who Can Not Bill Independently Are Employed In Your Main Practice?*	Percent of Total Frequency
None	30.2%
1 to 5	47.5%
6 to 10	12.1%
11 to 20	6.9%
21 to 50	2.7%
51+	0.6%
	=====
	100.0%

Staff Who Can Bill Independently, Do They Assist In Hospital? **	Percent of Total Frequency
Yes	10.6%
No	89.4%
	=====
	100.0%

Staff Who Can Not Bill Independently, Do They Assist In Hospital? **	Percent of Total Frequency
Yes	4.0%
No	96.0%
	=====
	100.0%

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\*\*Limited to Owners & Non-Institutional Employees/Independent Contractors With This Type Of Staff

**Section III: Professional Medical Liability Insurance**

What Type of Professional Medical Liability Insurance Do You Have?	Percent of Total Frequency
Covered By a Policy Purchased from an Insurance Carrier	92.7%
Self Insured	7.3%
	=====
	100.0%

Do You Have Tail Coverage on Any Claims Made Prof. Medical Liability Ins. Policies?	Percent of Total Frequency
No	89.5%
Yes	10.5%
	=====
	100.0%

Have Any Malpractice Claims Been Filed Against You During Your Career?	Percent of Total Frequency
No	47.0%
Yes	53.0%
	=====
	100.0%

Have Any Malpractice Claims Been Filed Against You in the Past 12 Months?	Percent of Total Frequency
No	92.6%
Yes	7.4%
	=====
	100.0%

**Section IV: Charity Care, EMTALA, Bad Debt, & Pay For Performance**

Did You Provide Charity Care in Your Most Recent Week of Practice?	Percent of Total Frequency
No	28.8%
Yes	71.2%
	=====
	100.0%

Did You Provide EMTALA Care in Your Most Recent Week of Practice?	Percent of Total Frequency
No	58.3%
Yes	41.7%
	=====
	100.0%

Did You Incur Any Bad Debt for Services Rendered in 2006?	Percent of Total Frequency
No	11.6%
Yes	88.4%
	=====
	100.0%

Did You Incur Any Bad Debt from the Provision of EMTALA Mandated Care in 2006?	Percent of Total Frequency
No	51.6%
Yes	48.4%
	=====
	100.0%

Do You Participate in Any Pay For Performance Programs?	Percent of Total Frequency
No	88.9%
Yes	11.1%
	=====
	100.0%

**Section V: Contracting and EMR**

How Many Private Health Plan Contracts  
Does Your Practice Have?

Percent of  
Total Frequency

No Contracts	4.6%
1-5 Contracts	18.0%
6-10 Contracts	23.4%
11-15 Contracts	18.2%
16-20 Contracts	10.7%
21-25 Contracts	11.2%
26+ Contracts	13.9%
	=====
	100.0%

Do You Currently Agree to Treat All,  
Some, or No New Medicare Patients?

Percent of  
Total Frequency

All	81.1%
Some	15.8%
None	3.1%
	=====
	100.0%

Do You Currently Agree to Treat All, Some,  
or No New Medicaid or S-CHIP Patients?

Percent of  
Total Frequency

All	51.6%
Some	31.5%
None	16.9%
	=====
	100.0%

Does Your Practice Use Electronic Medical Records?

Percent of  
Total Frequency

Yes, All Electronic	20.0%
Yes, Part Paper & Part Electronic	19.6%
No, Will Install in 3 Years	23.5%
No, But Under Consideration	14.8%
No, Not Under Consideration	22.1%
	=====
	100.0%

Number of Sample Observations Used in Preceding Frequency Tables

The MEANS Procedure

Variable	Label	N
q4coded	What Is The Primary Setting in Which You Provide Most of Your Patient Care Services?	155
q5	Are You an Owner, Employee, or Independent Contractor in Your Main Practice?	156
q6coded	Who Is Your Employer (Employees & Independent Contractors Only)?	32
pracsize	Including You, How Many Physicians Are in Your Main Practice?*	136
num73	How Many Non-Physician Personnel Are Employed In Your Main Practice?*	101
num74	How Many Administrative Personnel Are Employed In Your Main Practice?*	100
num75	How Many Clinical Staff Who Can Bill Independently Are Employed In Your Main Practice?*	101
num76	How Many Clinical Staff Who Can Not Bill Independently Are Employed In Your Main Practice?*	101
q75aalt	Staff Who Can Bill Independently, Do They Assist In Hospital?*	53
q76aalt	Staff Who Can Not Bill Independently, Do They Assist In Hospital?*	71
q55a	What Type of Professional Medical Liability Insurance Do You Have?	123
tail	Do You Have Tail Coverage on Any Claims Made Prof. Medical Liability Ins. Policies?	109
eversued	Have Any Malpractice Claims Been Filed Against You During Your Career?	132
suedthyr	Have Any Malpractice Claims Been Filed Against You in the Past 12 Months?	132
anycharity	Did You Provide Charity Care in Your Most Recent Week of Practice?	128
anyemtala	Did You Provide EMTALA Care in Your Most Recent Week of Practice?	120
anybad	Did You Incur Any Bad Debt for Services Rendered in 2006?	84
anybademt	Did You Incur Any Bad Debt from the Provision of EMTALA Mandated Care in 2006?	78
q54	Do You Participate in Any Pay For Performance Programs?	132
q87	How Many Private Health Plan Contracts Does Your Practice Have?	82
q88	Do You Currently Agree to Treat All, Some, or No New Medicare Patients?	105
q89	Do You Currently Agree to Treat All, Some, or No New Medicaid or S-CHIP Patients?	99
q90	Does Your Practice Use Electronic Medical Records?	113

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**Section VI: Descriptive Statistics for Select Practice Characteristics**

	N	Mean	P25	P50	P75
Including You, How Many Physicians Are in Your Main Practice?*	136	22.4	1	3	5
Including You, How Many Physicians in Your Main Practice Are in Your Specialty?*	131	3.3	1	2	5
Including You, How Many Physicians in Your Main Practice Are Full or Part Owners?*	129	10.5	1	2	4
Number of Malpractice Claims Filed During Career	131	1.1	0	1	2
Number of Malpractice Claims Filed in Prior 12 Months	132	0.1	0	0	0
Weekly Hours of Charity Care	128	2.3	0	2	3
Weekly Hours of EMTALA Care	120	1.2	0	0	1
How Many Private Health Plan Contracts Does Your Practice Have?	82	16.9	6	12	21
Age (AMA Masterfile)	156	49.8	41	49	58

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**Section VII: Descriptive Statistics on Bad Debt From EMTALA, Prof. Medical Liability Policies & EMR Cost**

	N	Mean	P25	P50	P75
Percent of Bad Debt from EMTALA (Among Those With Bad Debt)	70	26.1%	0.0%	5.0%	55.0%
2006 Prof. Medical Liability Ins. Premium	114	\$24,204	\$16,000	\$22,000	\$31,000
2006 Prof. Medical Liability Ins. Per Claim Limit	110	\$1,215,086	\$1,000,000	\$1,000,000	\$1,000,000
2006 Prof. Medical Liability Ins. Aggregate Limit	105	\$3,140,125	\$3,000,000	\$3,000,000	\$3,000,000
EMR Acquisition Cost	19	fewer than 20 respondents			
EMR Annual Operating Cost	19	fewer than 20 respondents			

**Section VIII: Descriptive Statistics on Hours of Work**

	N	Mean	P25	P50	P75
(nonRAP) Hrs seeing pats in office	133	27.2	22	28	32
(nonRAP) Hrs seeing pats in ER	133	1.6	0	1	2
(nonRAP) Hrs seeing pats in house/home	133	0.1	0	0	0
(nonRAP) Hrs seeing pats in labor	133	0.0	0	0	0
(nonRAP) Hrs seeing pats in OR	133	11.1	7	10	15
(nonRAP) Hrs managing pats in ICU	133	0.5	0	0	1
(nonRAP) Hrs making hosp rounds	133	1.6	0	1	2
(nonRAP) Hrs non face-to-face med care	133	3.0	1	2	4
(nonRAP) Hrs in pat care admin activity	132	4.0	2	4	5
(nonRAP) Hrs consult other phys on pats	133	1.1	1	1	2
(nonRAP) Hrs on telephone with pats	132	1.5	1	1	2
(nonRAP) Hrs emailing pats	133	0.2	0	0	0
(nonRAP) Hrs non-pat care	133	4.0	1	3	5
(nonRAP) Total # hours (corrected)	131	56.2	47	55	64

**Section IX: Descriptive Statistics on Expense Questions**

Expense Category	N	# of zeros	mean	25th percentile	50th percentile	75th percentile
Total Expenses Less Sep. Bill.	72	0	\$710,158	\$313,000	\$465,000	\$909,000
Office Expense	72	1	\$284,796	\$106,000	\$170,000	\$350,000
Nonphysician Payroll	72	0	\$374,179	\$125,000	\$237,000	\$500,000
Payroll-Clerical	72	1	\$200,240	\$75,000	\$120,000	\$275,000
Payroll-Clinical CAN Bill Indep.	72	38	\$60,903	\$0	\$3,000	\$75,000
Payroll-Other	72	12	\$113,037	\$30,000	\$74,000	\$137,000
Medical Supply Expense	72	3	\$30,741	\$5,000	\$15,000	\$43,000
Separately Billable Supply Exp.	72	53	\$4,915	\$0	\$0	\$1,000
Drug Expense	72	28	\$8,284	\$0	\$1,000	\$5,000
Separately Billable Drug Exp.	72	50	\$6,584	\$0	\$0	\$1,000
Medical Equipment Expense	72	20	\$41,637	\$0	\$10,000	\$34,000
Other Professional Expense	72	5	\$42,923	\$9,000	\$25,000	\$60,000

**Section X: Descriptive Statistics for Expense Per Hour Questions**

Expense Category	N	mean	25th percentile	50th percentile	75th percentile
Total Expenses Less Sep. Bill.	72	\$189.69	\$86.94	\$180.05	\$289.47
Office Expense	72	\$76.96	\$35.00	\$63.78	\$120.18
Nonphysician Payroll	72	\$92.83	\$45.00	\$78.74	\$120.40
Payroll-Clerical	72	\$50.71	\$22.22	\$40.74	\$64.81
Payroll-Clinical CAN Bill Indep.	72	\$11.73	\$0.00	\$0.83	\$18.46
Payroll-Other	72	\$30.38	\$10.42	\$22.64	\$38.27
Medical Supply Expense	72	\$9.45	\$1.94	\$4.81	\$7.41
Separately Billable Supply Exp.	72	\$2.20	\$0.00	\$0.00	\$0.15
Drug Expense	72	\$2.31	\$0.00	\$0.31	\$1.92
Separately Billable Drug Exp.	72	\$1.74	\$0.00	\$0.00	\$0.30
Medical Equipment Expense	72	\$9.95	\$0.00	\$2.72	\$9.38
Other Professional Expense	72	\$13.86	\$2.22	\$7.00	\$17.69

**Section XI: Descriptive Statistics for Weeks Practiced & Patient Care Hours**

variable	N	mean	25th percentile	50th percentile	75th percentile
Patient Care Hours Per Week	72	45.7	40	45	50
Weeks Practiced	72	47.6	46	48	50
Patient Care Hours Per Year	72	2176.9	1840	2112	2496

**Section XII: Ownership and Expense Level Reporting for Sample With Complete Expense Data**

full or part owner?	level expenses recorded	Frequency Count
Employee or Independent Contractor	Individual phys level	1
Employee or Independent Contractor	Specialty or dept level	3
Full or Part Owner	Individual phys level	50
Full or Part Owner	Specialty or dept level	18
		=====
		72

**Section XIII: Summary of Data Edits in Development of Practice Expense Data**

Edit Summary	# of Records
Number of PPIS Completed Surveys	156
Missing One or More Expense Items	80
Total Expenses = 0	0
Did Not Indicate Level of Expense Reporting	1
Hours or Weeks Missing	2
Practice Size Missing	0
Multispecialty Reporting at Practice Level	0
Trimmed Based on PE/HR	1
Sample Size Used in Final PE/HR Calculations	72

**Section XIV: Comparison of Total Sample and Sample with Complete Expense Data**

Whether Board Certified (AMA Masterfile)	Total Sample	Sample With Complete Expense Data
No	6.7%	4.4%
Yes	93.3%	95.6%
	=====	=====
	100.0%	100.0%

Gender (AMA Masterfile)	Total Sample	Sample With Complete Expense Data
Male	91.9%	95.2%
Female	8.1%	4.8%
	=====	=====
	100.0%	100.0%

Region (AMA Masterfile)	Total Sample	Sample With Complete Expense Data
North East	15.8%	10.9%
North Central	30.2%	29.6%
South	31.2%	32.9%
West	22.8%	26.6%
	=====	=====
	100.0%	100.0%

Population Size of Area (AMA Masterfile & US Census Data)	Total Sample	Sample With Complete Expense Data
Non-Metropolitan Area	13.2%	17.2%
Metropolitan Area, Population < 1 million	26.6%	36.5%
Metropolitan Area, Population >= 1 million	60.2%	46.3%
	=====	=====
	100.0%	100.0%